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# **Optimizing Delivery of Global Pharmaceutical Packaging Solutions, Using Systems Engineering Patterns**

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# Drivers for New Legislations & Regulations



# Packaging Serialization—An Example of Complex Systems Evolution



- Drivers for New Legislation and Regulation-
  - Patient Risk
    - Compromise course of treatment.
  - In countries with reimbursement, fraud growing:
    - Requests for reimbursement for counterfeit or non-existent medication.
  - Counterfeit or Diverted medicines growing problem for patients:
    - WHO (World Health Organization) estimated of counterfeits in the legitimate global drug supply:
      - » <1% for developed markets,
      - » But in many African countries, and in parts of Asia, Latin America, and countries in transition, a much higher percentage of the medicines on sale may be counterfeit
- Additional legislation may effect Serialization
  - Tamper Evident requirements in the EU

# Packaging Serialization—An Example of Complex Systems Evolution

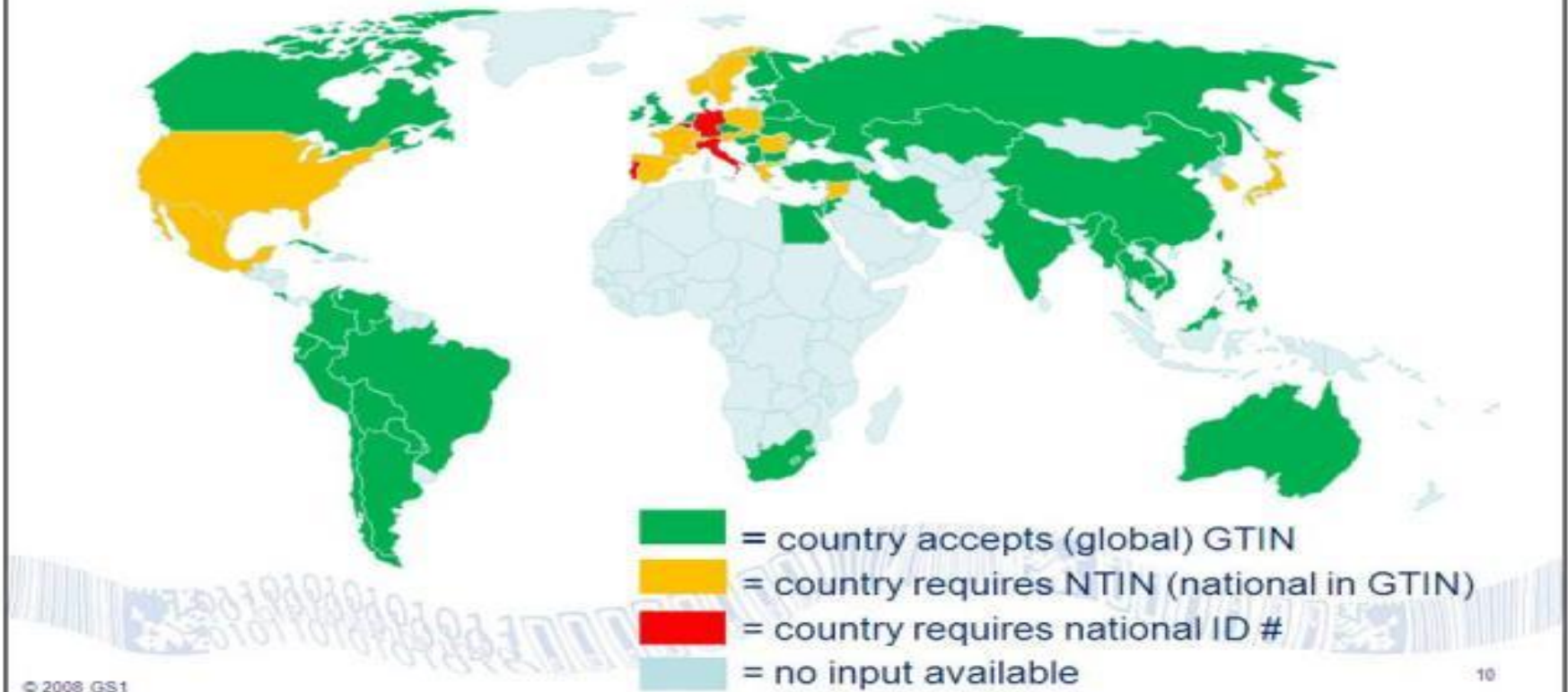


- Current or proposed legislation calls for either:
  - “Track and Trace”:
    - Uniquely serialized product units tracked through entire supply chain—from point to point;
    - Includes tracking unique serial numbers at each level of package hierarchy, including parent-child pairings.
  - “Authentication”:
    - Only the unit item of sale is uniquely serialized and checked at the point of sale.



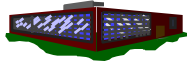
# Packaging Serialization—An Example of Complex Systems Evolution

## Healthcare Identification of pharmaceuticals



# The Global Pharmaceutical Distribution System

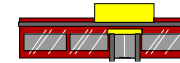
Manufacturer



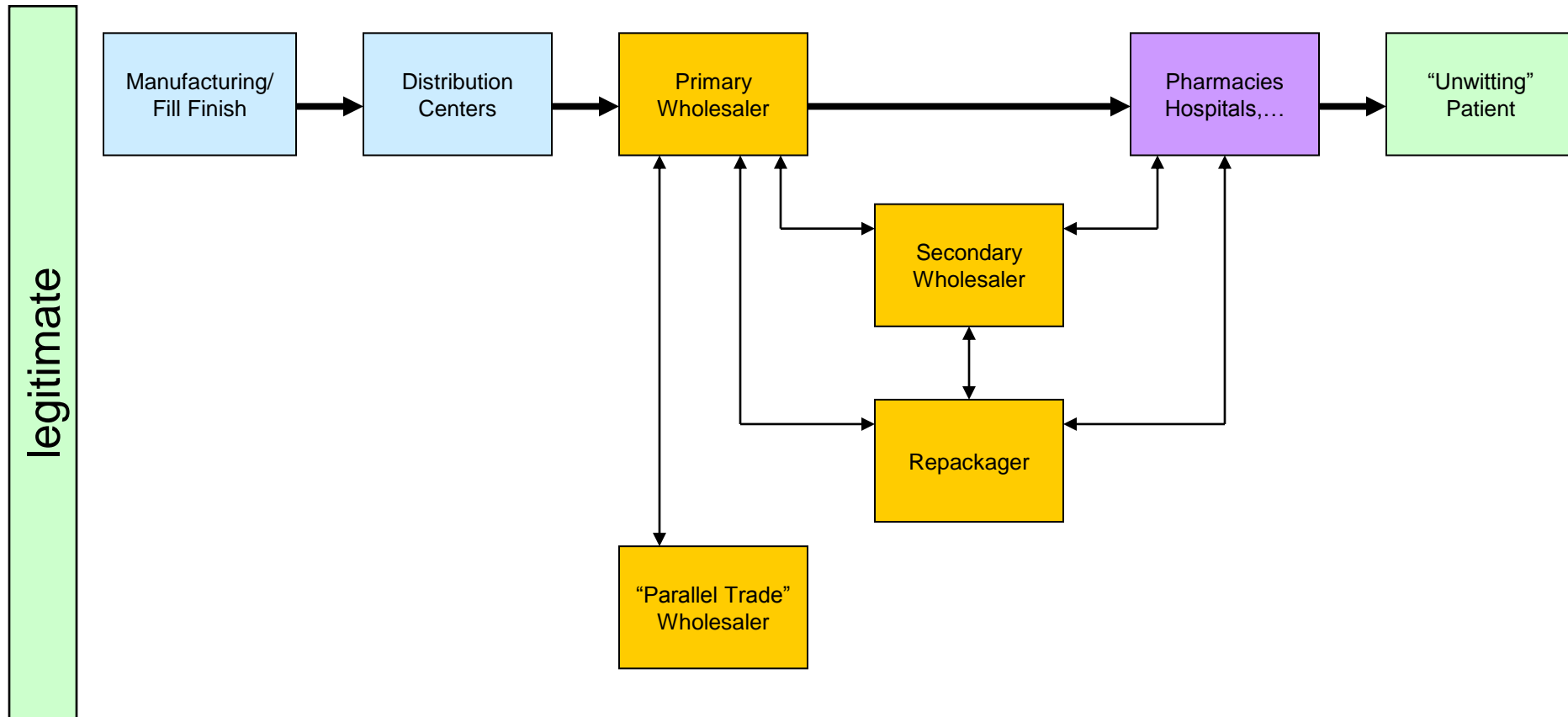
Distribution



“retailer”



patient



# The Global Pharmaceutical Distribution System



## ➤ The overall system:

- Distributes critical products from production to consumption;
- Manufacturing Sites, Regional Distribution Centers, Retail Distribution Center, Retail Pharmacies or Hospitals;
- May involve re-packaging for market segments;
- Wholesales and retailers also sell to each other;
- Product moves from country to country;
- May also involve contract manufacturing;
- Chain configured differently by enterprise, country, product;
- A complex, dynamically reconfigurable system!

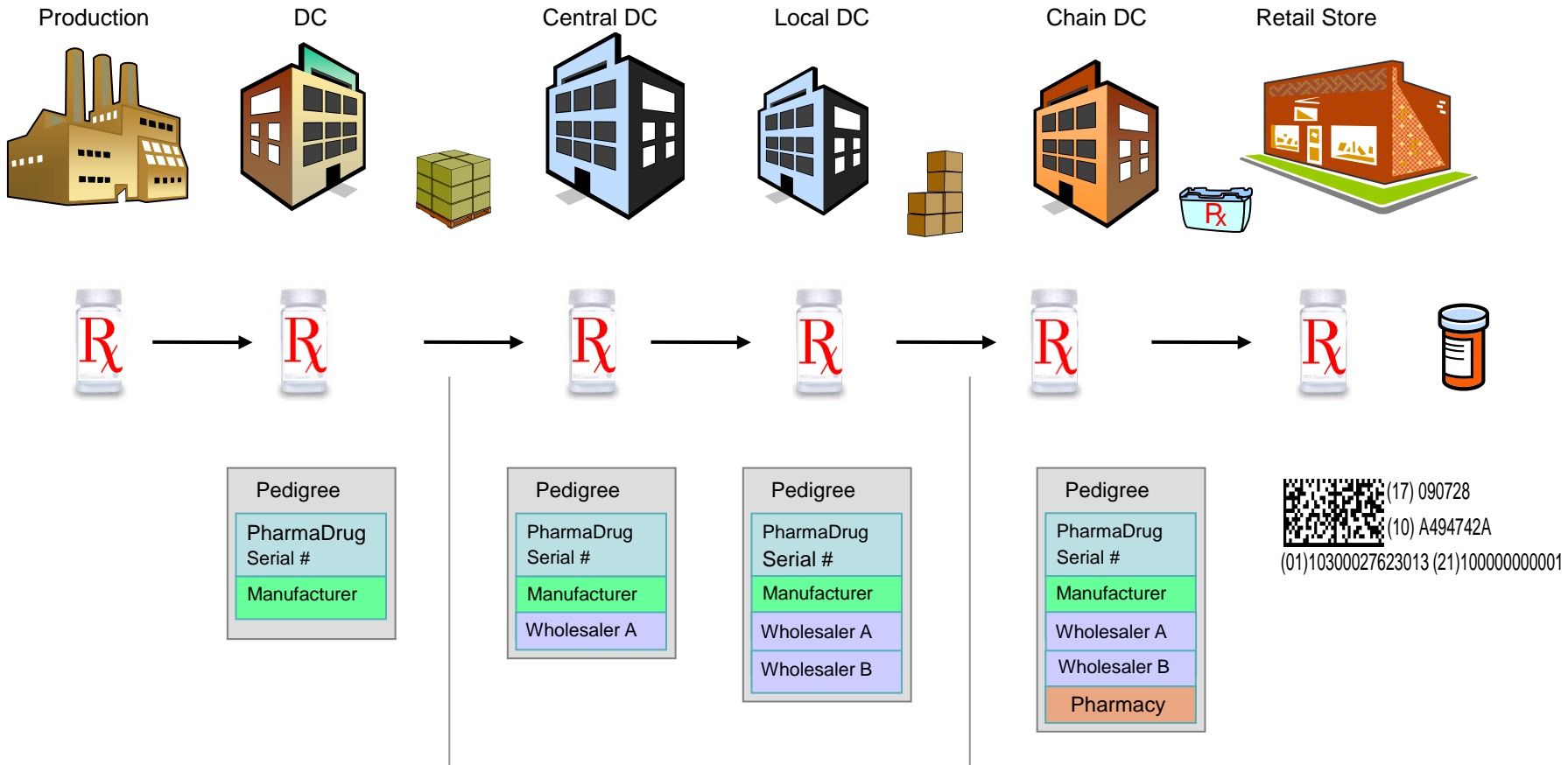
# The Global Pharmaceutical Distribution System



## Manufacturer

## Wholesaler

## Retail Chain



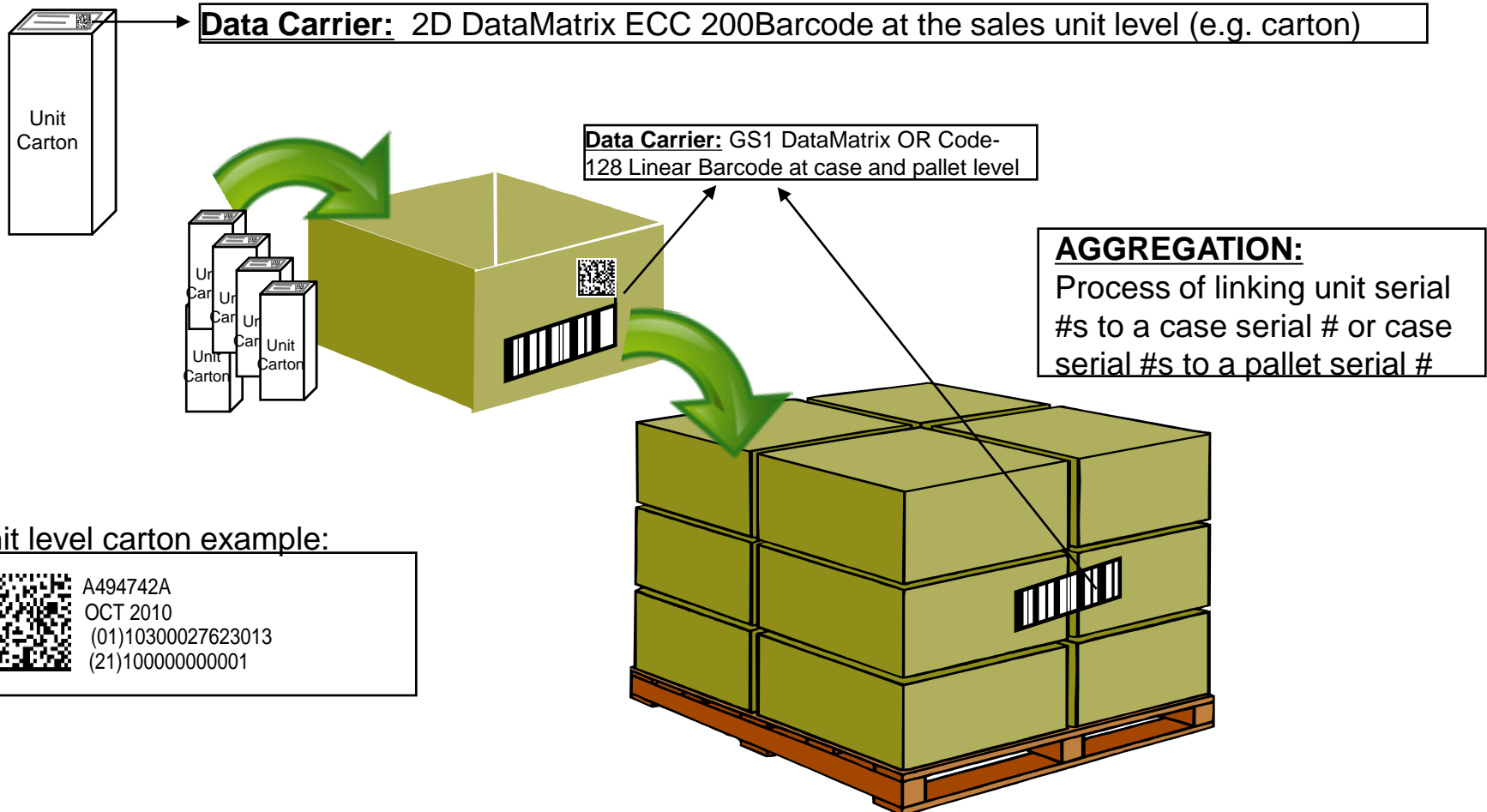


# The Global Pharmaceutical Distribution System



- Information system issues of packaging:
  - Traditionally complex;
  - Additional complexity now being added by emergence of Pharma Product Serialization . . .
- Information systems coordinate allocation of unique serialized label identifiers for saleable units (bottles, etc.)—uniqueness coordinated across the global enterprise;
- Resulting serial number data stream history made available to downstream distribution points:
  - Parallels the downstream flow of physical packaged product.
  - Synchronized delivery of data with physical delivery of product.

# The Global Pharmaceutical Distribution System



# The Global Pharmaceutical Distribution System

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- Variable configuration package hierarchy;
  - Unit (e.g., Vial, Blister, Bottle, Carton)
  - Bundle
  - Case
  - Pallet
  - Order
- Varies by product type
- Distribution system breaks down and re-builds packaging hierarchy at various points in the supply chain.

# The Global Pharmaceutical Distribution System

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- Packaging lines:
  - Packages or re-packages products;
  - Insertion of complex, regulated literature;
  - Companies have multiple lines across globe;
  - Lines at production sites, others at distribution sites;
  - Lines configured for specific products;
  - Regulatory approval for specific countries, products;
  - Thousands of product variants at some sites;
  - Differ by product, literature, inserts, labeling.

# Value Proposition

➤ Additional related applications:

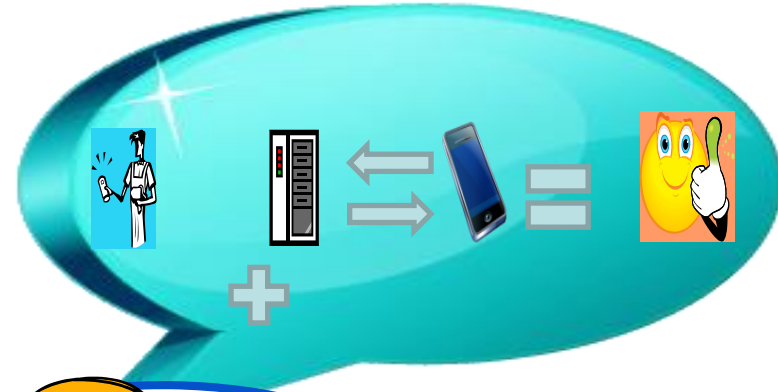
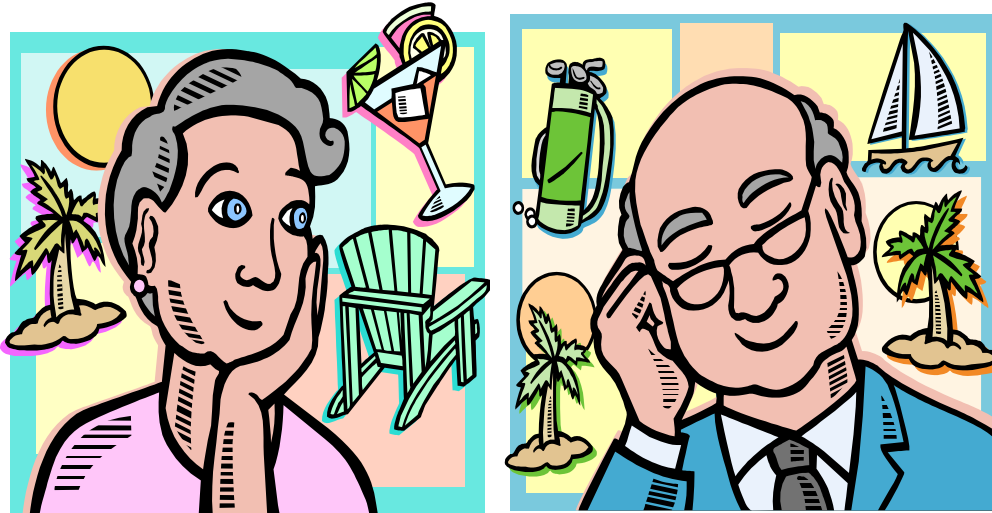
- Uniquely serialized product may also support other business processes.

➤ Examples:

- Complaint investigations;
- Recalls;
- Marketing applications.



# Customers dream dreams...



# Engineers build them...



# Packaging Serialization—An Example of Complex Systems Evolution

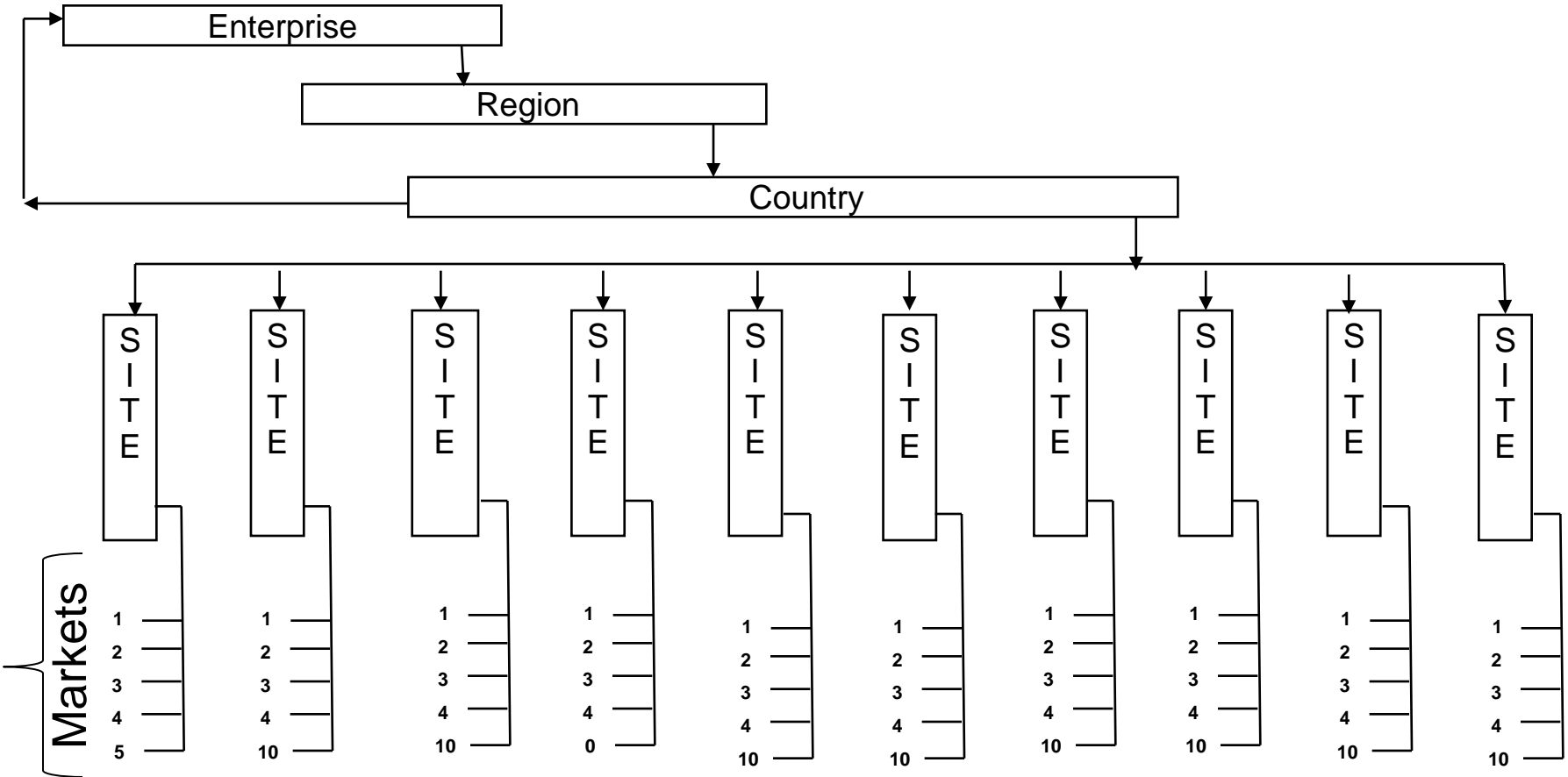


- “Hypothet Pharmaceuticals” has packaging operations in 10 countries, serving 160 markets;
- Different products and presentations (strengths, sizes, counts) result in 5,000 SKUs;
- There are 100 packaging lines—not all lines serve all products or markets;
- Hypothet also has agreements with 3 Contract Manufacturers, with locations in 6 countries serving 80 markets.
- Must deal with transition period (years) on both serialized and non-serialized products

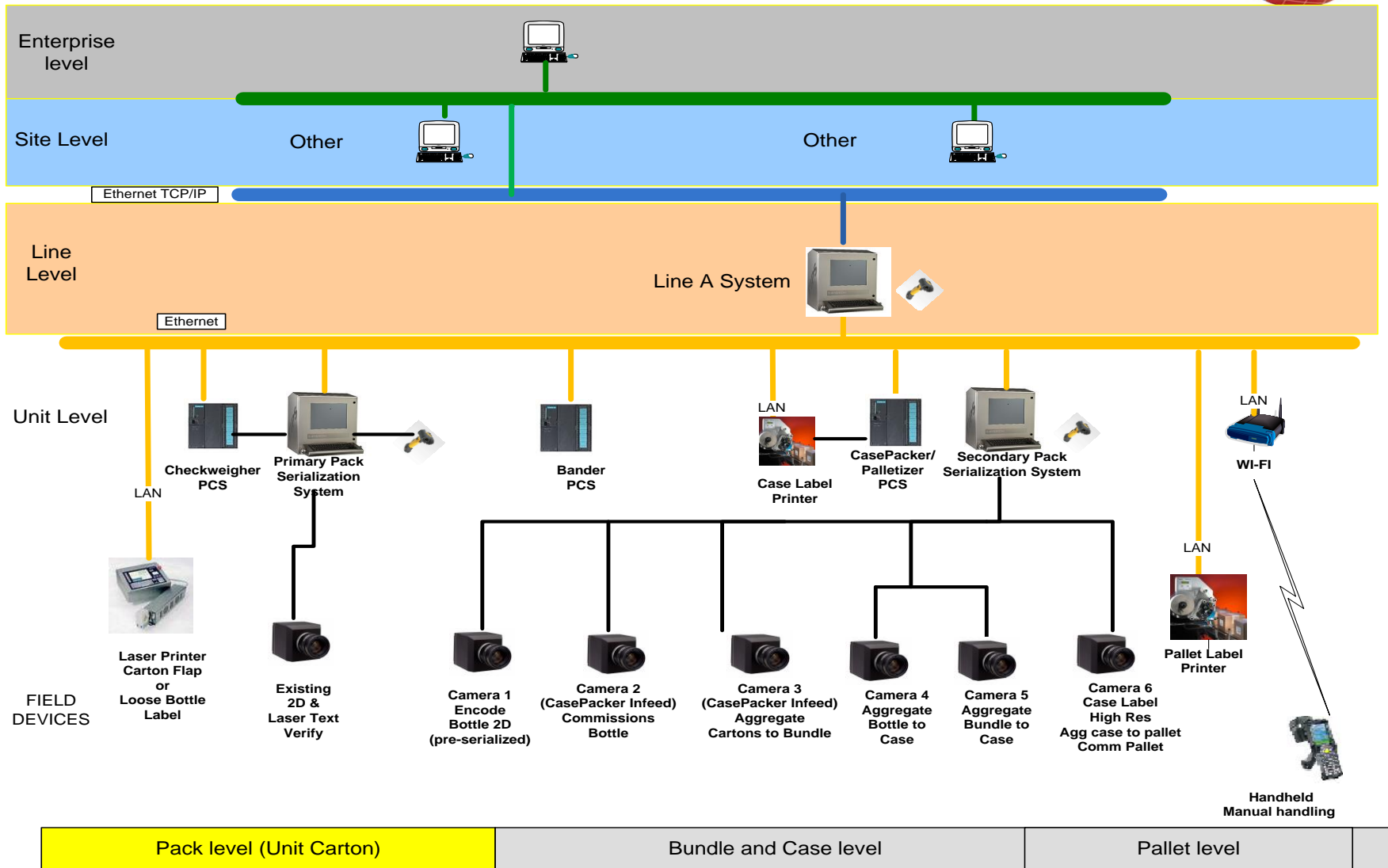
# Packaging Serialization—An Example of Complex Systems Evolution



## Hypothet Pharmaceuticals



## Typical Architecture



# Packaging Serialization—An Example of Complex Systems Evolution

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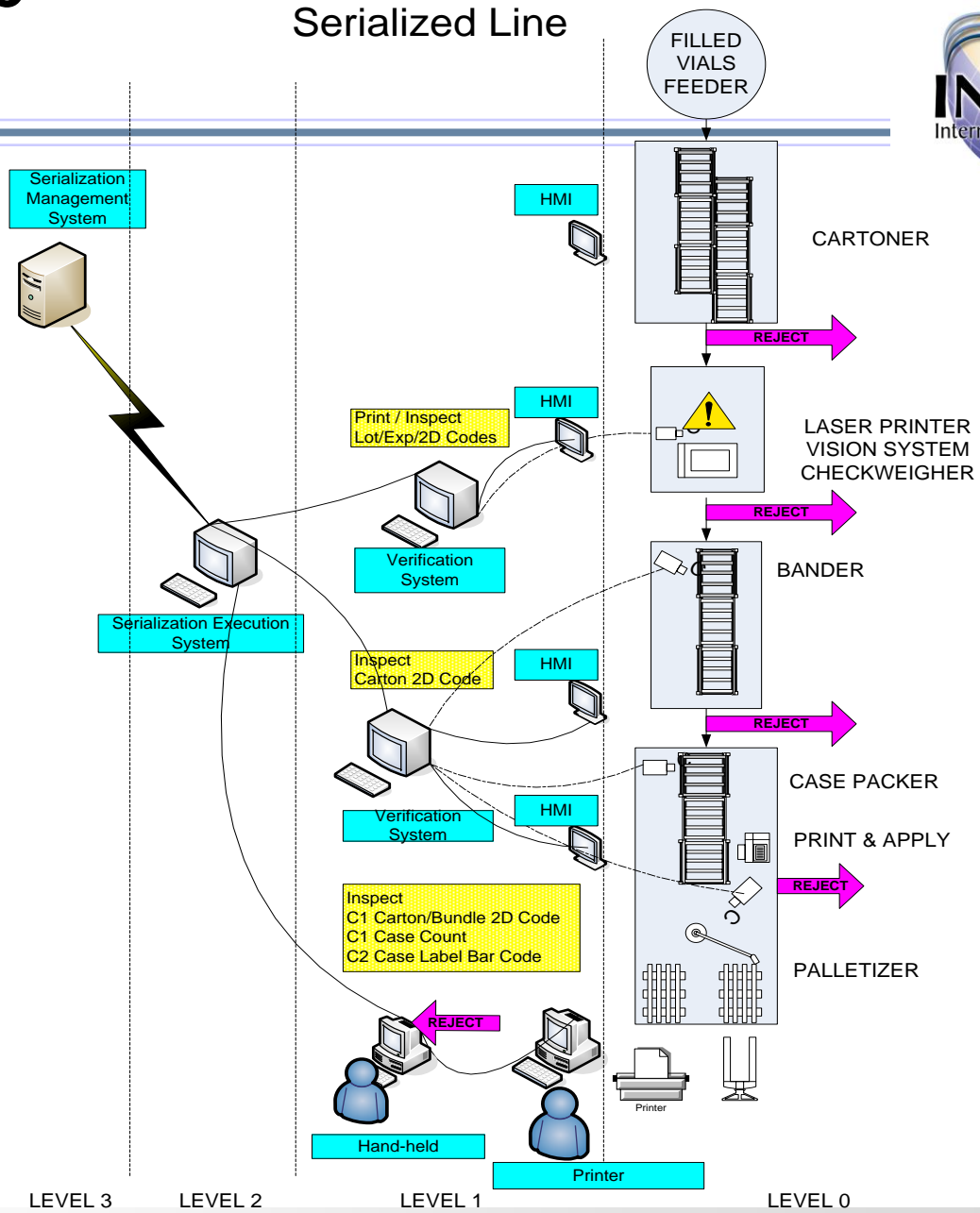
- Two challenges face the enterprise:
  - Understanding the requirements and design of end-to-end Packaging Serialization Systems well enough to develop or purchase a solution that can be applied within regulatory timelines;
  - Understanding the delivery process to implement the technical solution across the breadth of global lines and locations.
  - At the right time at the right price!







# Add Serialization To Typical Line



- The requirements and design variability challenge:
  - Accommodate unique local needs essential to specific legal and regulatory authorities and product lines, but . . .
  - Preserve as much common content as possible across the globe, to maximize leverage.
- “Variable sameness”:
  - Similar to the challenges of product lines, platforms, and configurable enterprise systems;
  - For good business reasons, be both standard and unique at the same time.

# A Systems Engineering View of the Problem



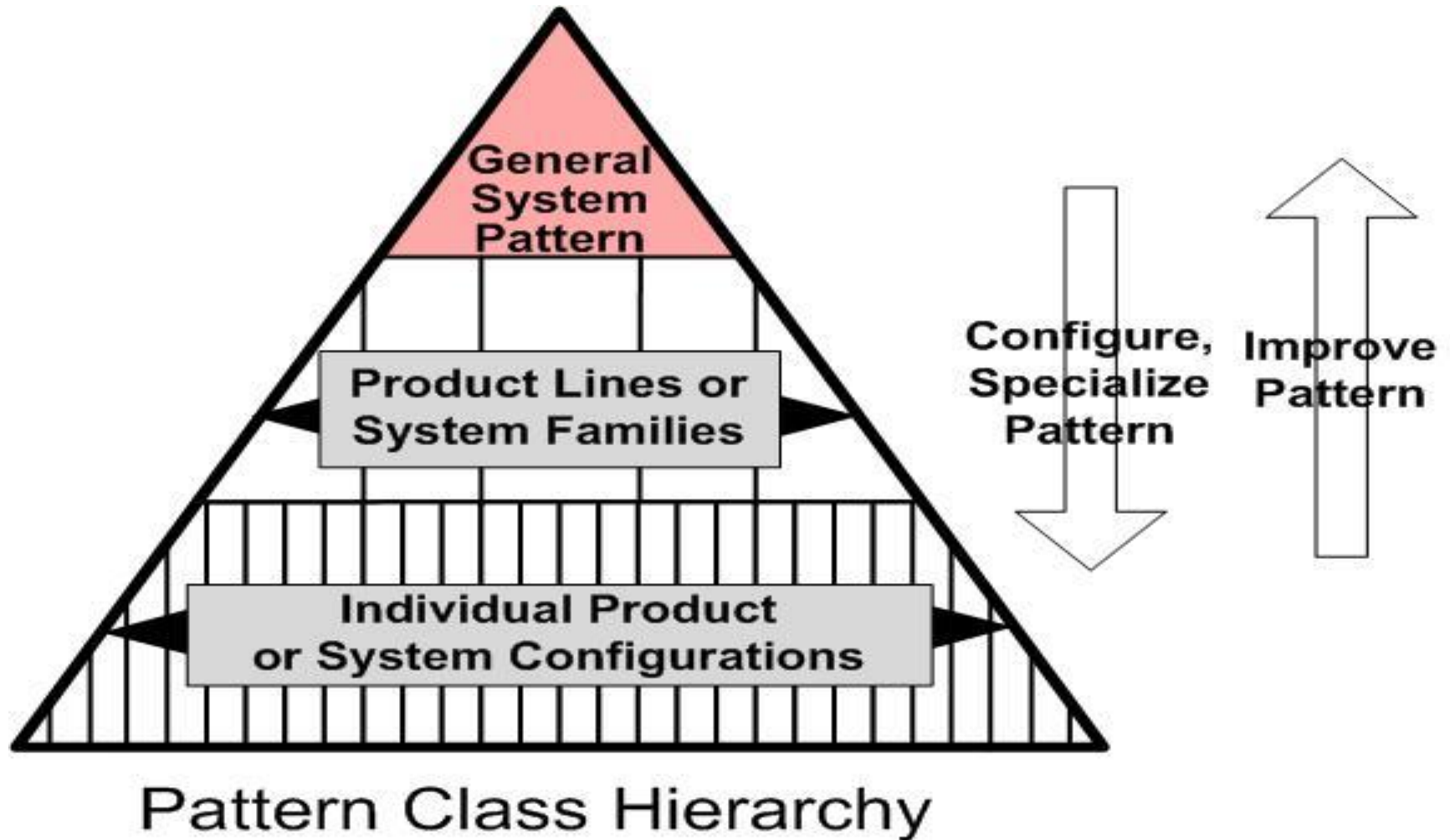
- The delivery system challenge:
  - Processes to deliver, install, and qualify changes to existing pharma packaging lines, which are themselves complex systems;
  - Individual sites include differences in business practices, local support contractors, equipment, and other related processes.
- Understanding the delivery process as a configurable system in its own right:
  - In this global program, we created systems engineering models of both the delivered system (what) and the delivery system (how).

**Engineers build dreams..**



**Scientists dream them..**

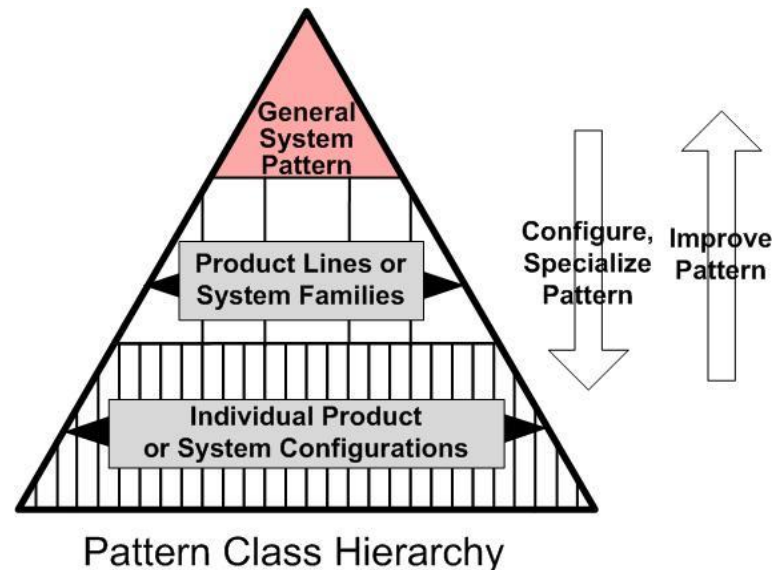
# Applying Systems Engineering Patterns



# A Systems Engineering View of the Problem



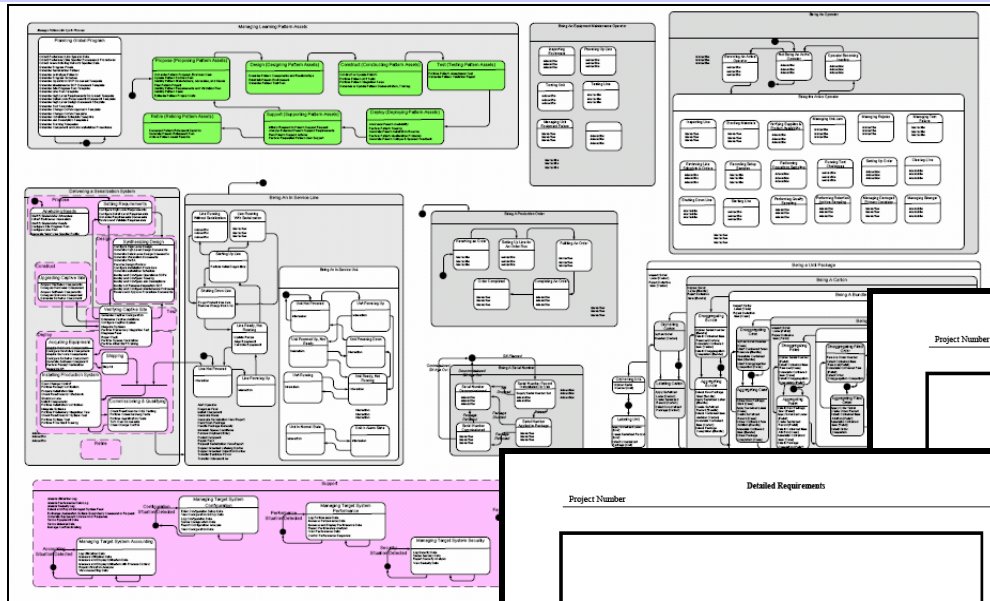
- Common design solution content begins with common system requirements:
  - Two different countries' solutions need to share at least some common requirements if they are to share some common design;
  - Pattern of common requirements, configurable to local needs:





- Configurable Model-Based Requirements, Designs:
  - Lilly developed configurable Patterns for packaging systems and their delivery process;
  - Using Pattern-Based Systems Engineering (PBSE);
  - Patterns are configurable “Models” of requirements and designs;
  - These configurable models include multiple structured information components . . .

# Applying Systems Engineering Patterns



Project Number

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**Infrastructure and Packaging Line Labelling and Serialization System**

Project Number XXXXX

**Feature Model**

Document ID  
Serialization.Requirements.DraftA.doc  
Version: Draft A  
Revision Date: 03 March 2010  
Hypothet Pharmaceuticals

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Detailed Requirements

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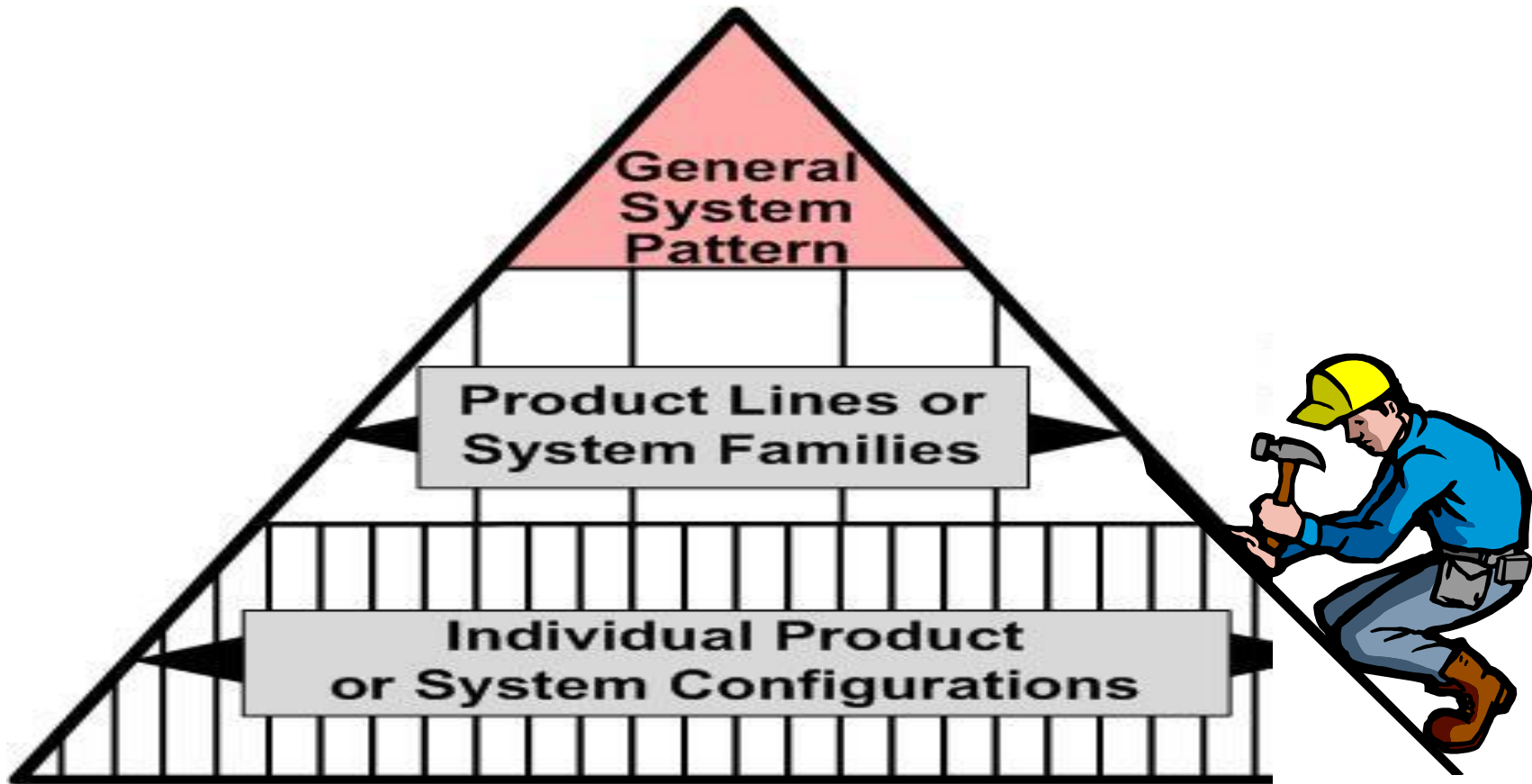
Version: 1.0

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- Components of the configurable SE models:
  - Domain Model: system boundary, diagram, external interfaces, actors;
  - Stakeholder Feature Model: stakeholders, features, attributes;
  - State Model: states, transitions, events;
  - Interactions Model: Functional interactions, roles, attributes;
  - System Requirements Model: Statements, attributes;
  - Physical Architecture: physical components, relationships, attributes;
  - Additional model components: Verification methods, etc.

- Pharma manufacturer's use of PBSE:
  - Lilly-specific patterns are considered a proprietary IP asset, but . .
  - The general methodology is more widely known, and illustrated by . . .
- Simplified examples:
  - Feature: **Package Serialization**—*The feature of generating labelled packages with unique serial number label data and matching information system records, in support of fraud reduction and other applications.*
  - State: **Line Running**—*The operational state in which the packaging line is applying serialization data to packages.*
  - Interaction: **Apply Package Label Data**—*The interaction of the packaging line with packages, during which label data is applied to the packages.*
  - Requirement: *“The system shall apply package label data as indicated by the [Label Data Parameter and Format Table] to the package, at a line rate of up to [Max Packaging Line Rate].”*

# Our Approach



# Our Approach



## ➤ Constructing patterns:

- The investment of effort to construct this pattern was on the same order of magnitude as the effort projected to specify a single packaging line;
- But, we obtained a re-usable pattern asset;
- This also helped leverage a global procurement process that might otherwise be addressed one purchase order at a time, increasing ability to leverage suppliers.

# Our Approach



- Validating and applying patterns:
  - We validated the Packaging Serialization Pattern by using it to describe the requirements and design of a reconfigurable captive test packaging line;
  - Reviewed results by company engineers as well as system suppliers;
  - Pattern used to generate requirements for the RFP against which bidders wrote proposals, as the basis of contracts, and to generate acceptance tests;
  - Requirements were found to be significantly more complete than would have typically been delivered for a complex new system without using these techniques.



# Our Approach

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- Additional work:
  - Work still underway on the development and use of the configurable delivery process pattern.
  - Incorporation of learning into the pattern we plan to use **numerous** times.

# References

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2. Schindel, W. 2005a. "Requirements statements are transfer functions: an insight from model-based systems engineering", *Proceedings of INCOSE 2005 Symposium*, July, 2005.
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4. Schindel, W., and Smith, V. 2002. "Results of applying a families-of-systems approach to systems engineering of product line families", SAE International, Technical Report 2002-01-3086, November, 2002.